**Checklist of Interview Questions for Private Sector Organisations**

First need to identify and list the relevant private sector organisations in the woreda. These will include those involved in agriculture-related areas, e.g. input suppliers, traders, processors, brokers, but could also include others which are dependent on natural resources, e.g. breweries, tanneries, sawmills, tourism organisations.

N.B. If you identify any large-scale private actors drawing on natural resources e.g. large biofuel plantations that span several woredas, try to find out who regulates these in terms of their environmental impact (e.g. water use, pollution).

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| *First introduce yourself and the research according to the suggested introductory text given.*  *Then introduce what we mean by rainwater management:*   * *Implementation of soil water conservation and rainwater harvesting measures - e.g. terracing, mulching, rainwater ponds, recharge structure* * *Agricultural management practices which aim to increase production while improving natural resource protection (e.g. reducing erosion, improving soil fertility) – e.g. contour ploughing, crop rotation, livestock grazing patterns* * *Land use strategies including watershed management, exclosures, afforestation.* | |
| **PLANNING of rainwater management interventions** | |
| 1 | Does your organisation play a role in natural resource management planning at kebele/woreda or higher level?  If **yes**, what is your role, how do you coordinate with government, and is this coordination formal or informal? If **not**, why not? |
| **IMPLEMENTATION of rainwater management** | |
| 2 | What is your organisation’s role in implementing rainwater management interventions? |
| 3 | Which technologies/ activities for rainwater management are you currently implementing? |
| 4 | What kind of training have you received relating to rainwater management (if any)? Who provided this training? |
| 5 | How would you rate the usefulness of this training in terms of enabling you to do your job confidently and effectively (from 1 -5)?  *1 = not useful, 5 = extremely useful.* |
| 6 | How do you monitor, and learn from, the impacts of your interventions in rainwater management? How does this influence future implementation? |
| 7 | Who supports you in implementing rainwater management? What kind of support do they provide? (e.g. technical support, financial, in-kind)  For each, please rate the usefulness of the support you receive from 1-5.  (1 = not useful, 5 = extremely useful)   1. Zonal/regional government      1. NGOs      1. Private sector organisations      1. Other ­­­­­­­­(who: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_) |
| **INNOVATION in rainwater management** | |
| 8 | Does your organisation play any other role in the NRM sector (other than planning and implementation)? List up to 3 key roles. (e.g. training, research, input supply) |
| 9 | The functions of actors in NRM can be identified using some key functions namely:   * Supply incentives for companies to engage in innovative activities; * Supply resources (i.e., funding and trained personnel etc); * Guide the direction of investment (i.e., influence the direction in which actors deploy their resources); * Facilitate the exchange of knowledge and information; * Stimulate/create markets; * Reduce social uncertainty (E.g., Productive Safety Net Programme);   What is your opinon on how well these various functions are being performed within NRM? What are the gaps? |
| 10 | Are there any additional actors not yet mentioned who play an active role in NRM related activities in the woreda (GO, NGO, agro/pastoralists, private traders, etc.) List the actors you regard as being most important. |
| 11 | Which actors do you rely on for information related to NRM? Rank actors up to five in terms of the usefulness of the information they provide.  1. (most useful)  2.  3.  4.  5. (least useful) |
| 12 | Do you provide information to others? Who? Rank up to five actors in terms of how important the information you provide to them is in terms of enhanced rainwater management  1. (most useful)  2.  3.  4.  5. (least useful) |
| 13 | Who provides finance or non-financial inputs (e.g. equipment, seeds) for the RWM activities you are involved in? |
| 14 | Do you provide financial or non-financial inputs (e.g. equipment, seeds) to others for RWM activities? If yes, what and to who? |
| 15 | Rate from 1 – 5 the strength of the linkage your organisation has with other stakeholders on NRM. (Relative strength of linkage: 1=Low, 5=Strong)   |  |  | | --- | --- | | Name of stakeholder | Strength of linkage (1-5) | |  |  | |  |  | |  |  | |  |  | |
| 16 | Apart from information and resources, do you get any other benefits from collaborating with others on RWM?  If **yes**, which actors and what are the benefits? (Others could be individuals, groups or organisations)  What is your motivation to continue your collaboration with these actors in the future?  List the actors you want to collaborate with and for each, please rate your motivation to collaborate from 1 – 5.  (1 = no interest in further collaboration, 5 = it is essential to continue collaborating) |
| 17 | Are there any other actors who you think should be involved in RWM activities in the woreda, but who are not currently involved?  If **yes**, who and why should they be involved? |
| 18 | What do you think should be done to improve collaboration around rainwater management? |
| 19 | Reflecting on past successful collaborations or partnerships, choose an example and highlight what the key characteristics were (trust, commitment, shared vision, etc) which made the relationship fruitful and successful? |
| 20 | Thinking back to past unsuccessful collaborations, choose an example and highlight what the key characteristics were which made the relationships unsuccessful or disappointing? (e.g. conflicting goals, lack of time for coordination) |
| 21 | Describe any formal or informal rules and regulations (what we call “institutions”) that hinder interactions with other important actors and performance of your organization or group? |
| 22 | How would these formal or informal rules and regulations need to change in order to promote positive interactions and collaboration with other stakeholders? |
| 23 | Do any factors outside your control (e.g finance, human capacity, policies, infrastructure, markets, conflicts etc) have an influence on the implementation of RWM in your woreda?  If **yes**, which factors are important and how do they influence RWM? Identify the **3** most important external factors. |
| 24 | Looking at today’s resource allocation (financial and human) towards RWM, do you suggest any changes? *E.g. how should resources be allocated between actors, sites, technologies, research vs implementation.* |
| 25 | Are there any existing platforms or stakeholder groups or networks functioning in the woreda working on RWM-related activities (including e.g. NRM, water management, agriculture)?  Network 1:…………………………………………………  Network 2:…………………………………………………  Network 3: ………………………………………………… |
| 26 | For each network that exists, please describe the following (if none, skip to next question).  **Network 1**:…………………………………………………  What is the role of the network?  Who are the members?  Who organises it?  When was it established?  What has it achieved?  What are its shortcomings?  How would you rate its performance from 1 – 5? (1 = very weak, 5 = very strong).  **Network 2**:…………………………………………………  What is the role of the network?  Who are the members?  Who organises it?  When was it established?  What has it achieved?  What are its shortcomings?  How would you rate its performance from 1 – 5? (1 = very weak, 5 = very strong).  **Network 3**:…………………………………………………  What is the role of the network?  Who are the members?  Who organises it?  When was it established?  What has it achieved?  What are its shortcomings?  How would you rate its performance from 1 – 5? (1 = very weak, 5 = very strong). |
| 27 | Have there been any other networks or platforms related to RWM in the past which no longer exist?  If **yes**, what were they and why were they stopped? |
|  | **THANK YOU VERY MUCH!** |